

A photograph of two men in a field. The man in the foreground is wearing a dark cap with the 'Lantmännens' logo and a dark jacket. The man in the background is wearing a dark jacket and a headlamp. In the background, there is a red agricultural machine and a field under a cloudy sky.

Interim Report – T2 2022

 Lantmännens

The Period in Short – Important Events





The Period in Short

- A strong result, mainly driven by significantly increased result in the Energy Sector
- The Swecon Business Area and the Agriculture Sector show higher results
- Challenges in the food businesses – higher costs for inputs and energy



Other Important Events

- The Swedish harvest is slightly higher than the last five-year average, and the grain quality is generally good
- Lantmännen has finished the acquisition of Finnish food company Myllyn Paras
- Swecon has acquired rental company Kewab Rental
- Lantmännen Agrovärme was sold to Solör Bioenergi in September

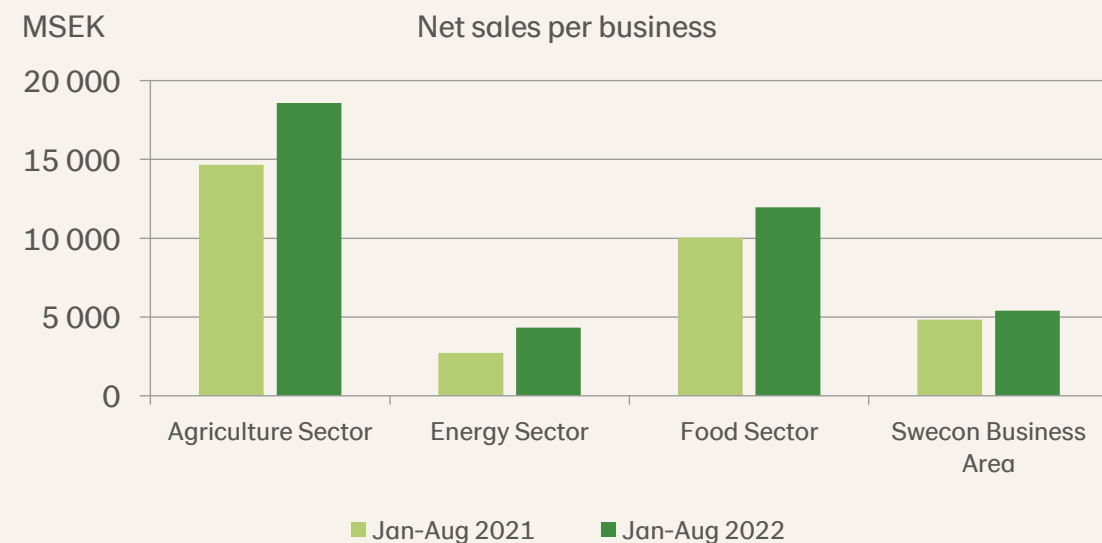
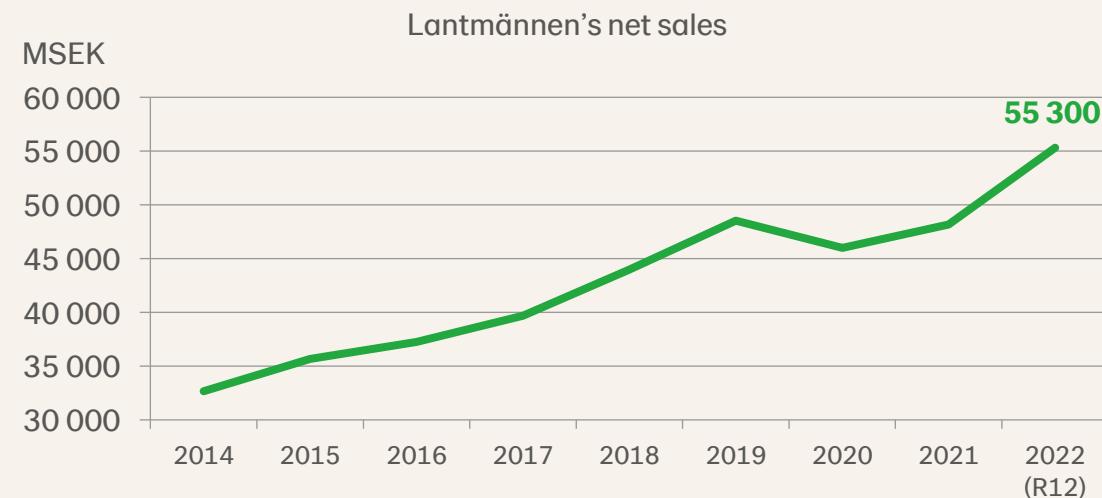


The Development in Our Businesses



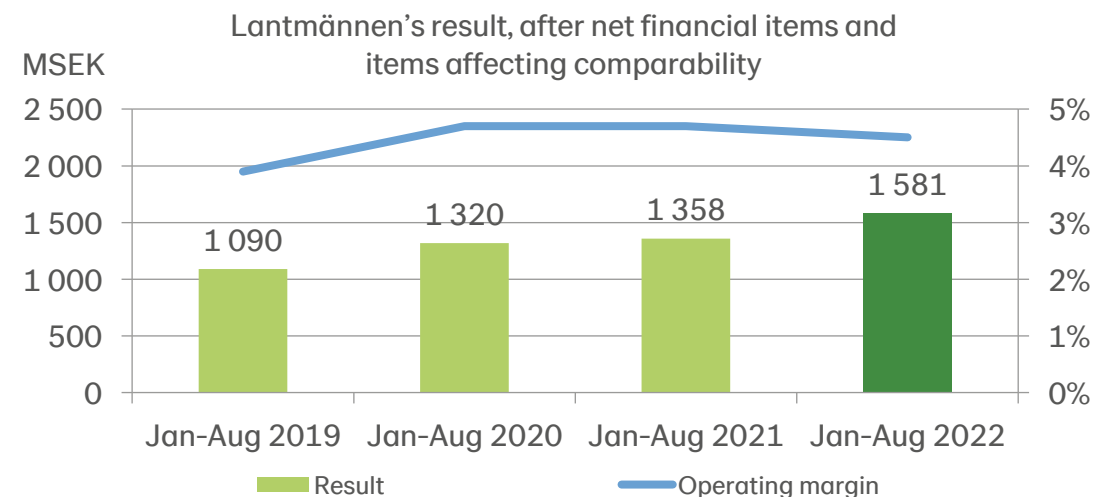
Continued strong growth driven by price inflation

- Growth in all businesses – mainly driven by price inflation
- Lantmännen now has net sales of more than 55 billion SEK on an annual basis



A strong result

- Our diversified business portfolio once again shows its strength
- Continued great uncertainty in the world around us – increased costs for energy and input goods
- Items affecting comparability amount to -541 MSEK, of which 500 MSEK are a provision for the Russian operations
- Lantmännen stands firm as a company and can handle the challenges

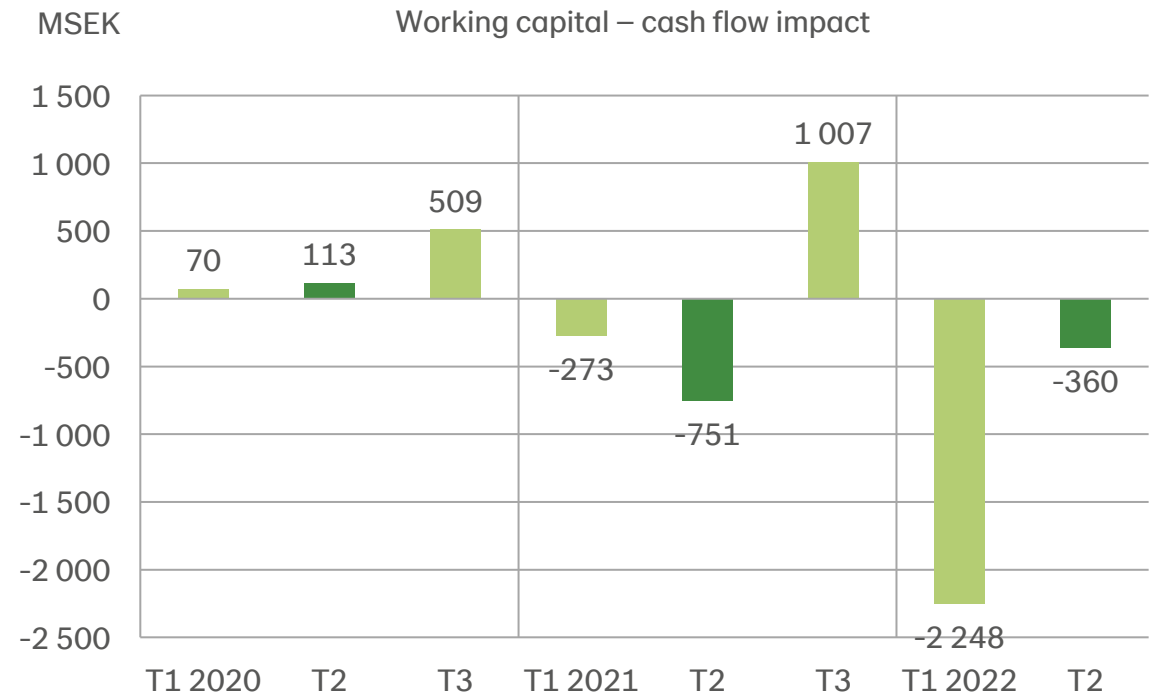


MSEK	Jan-Aug 2021	Jan-Aug 2022
Reported operating profit, EBIT	1 457	1 143
Items affecting comparability	9	-541
Reported operating profit, EBIT (adjusted)	1 448	1 684
Net financial items	-90	-103
Result after net financial items, adjusted for items affecting comparability	1 358	1 581



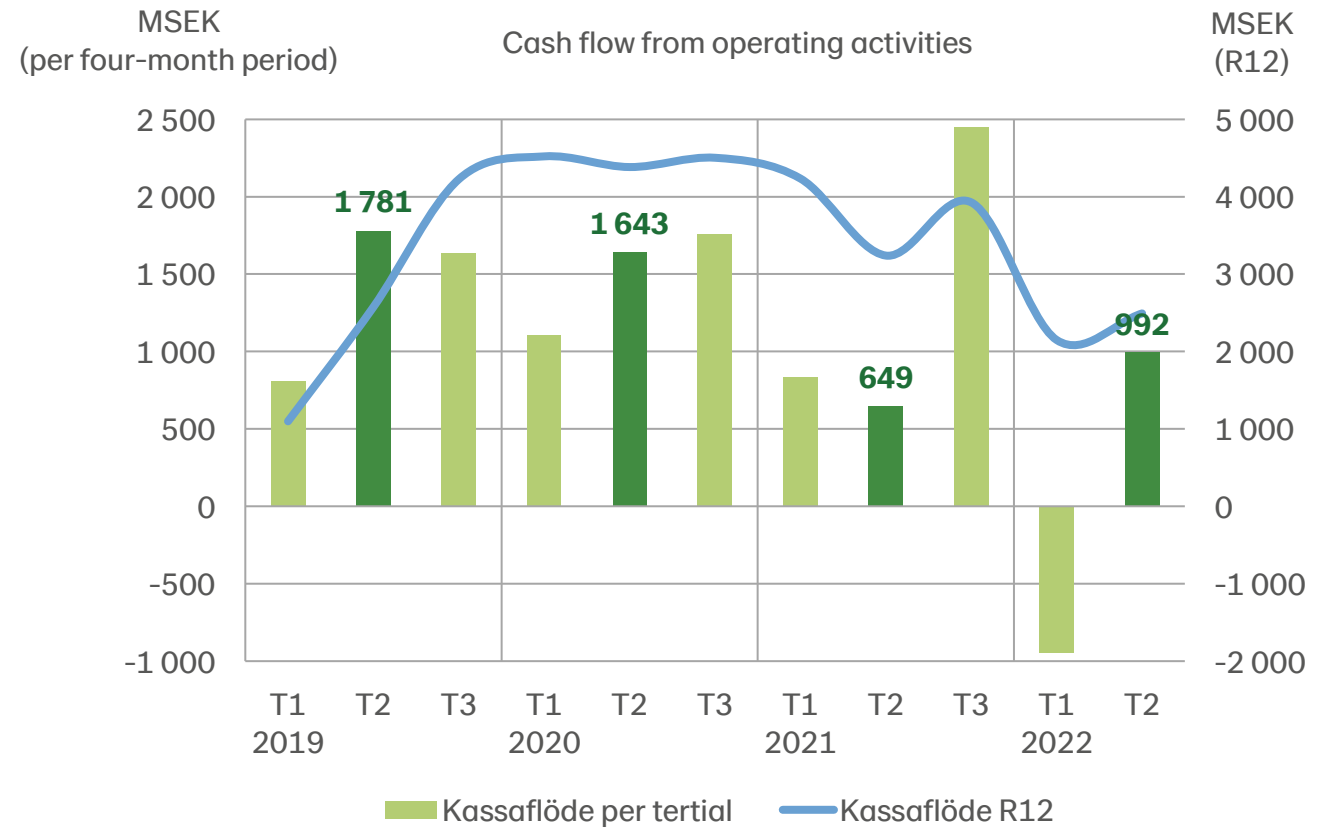
The High Price Inflation Has Had a Great Negative Impact on Working Capital in 2022

- Sharply increasing price inflation affects Lantmännen's working capital negatively
- Capital tie-up is a growing problem throughout the entire value chain
- The increase in working capital has levelled off during the second four-month period



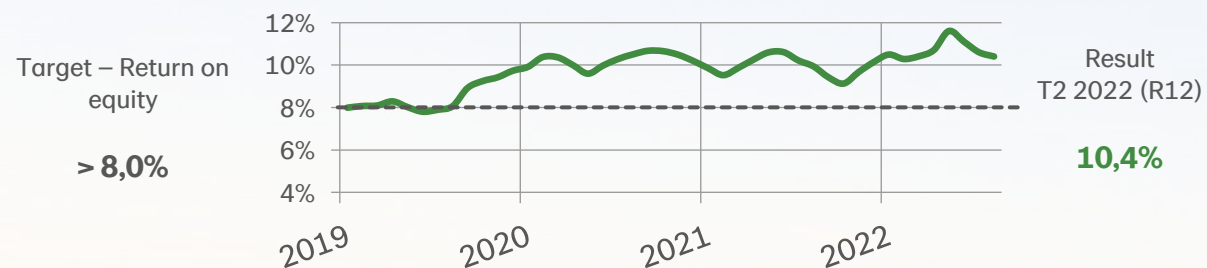
Positive Cash Flow from Operating Activities

- Relatively good cash flow in the second four-month period
- Continued investments in the grain value chain

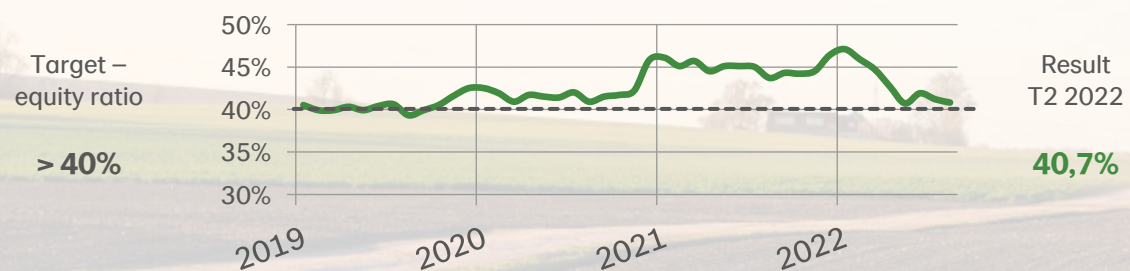


Stable Financial Key Figures

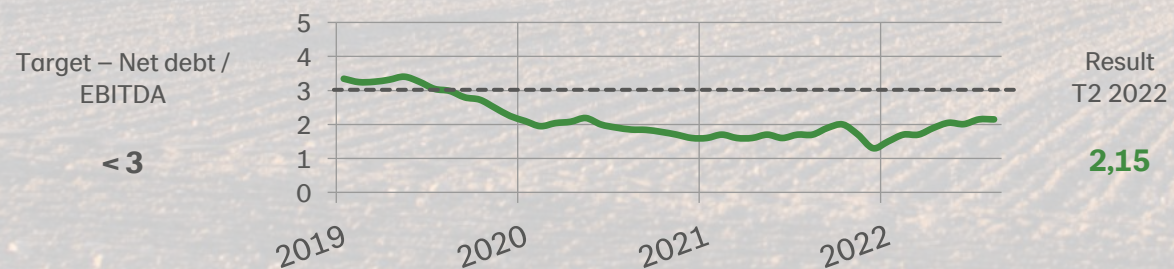
Return on equity



Equity ratio

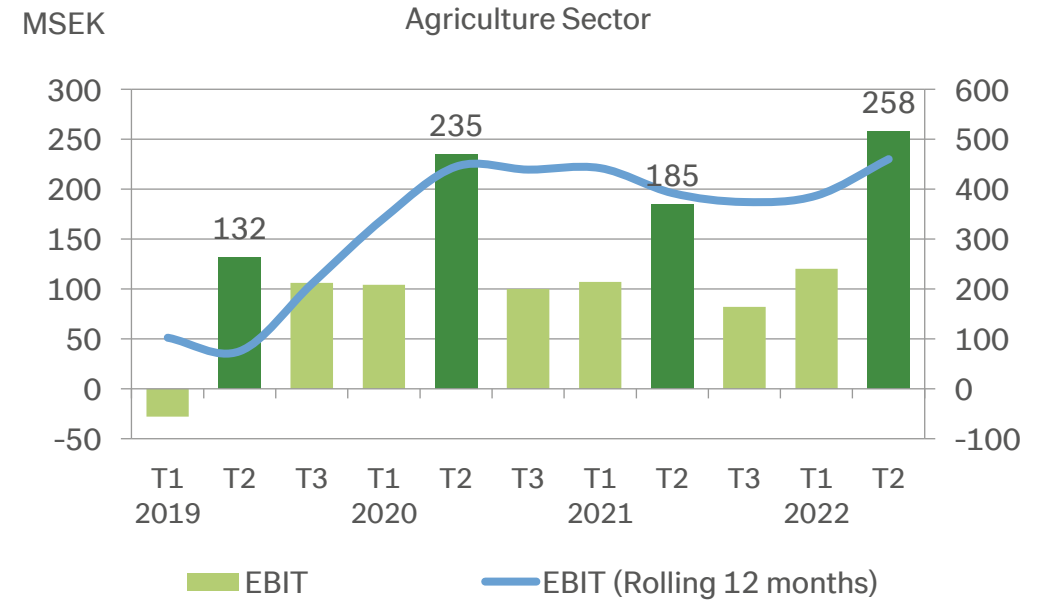


Net Debt / EBITDA



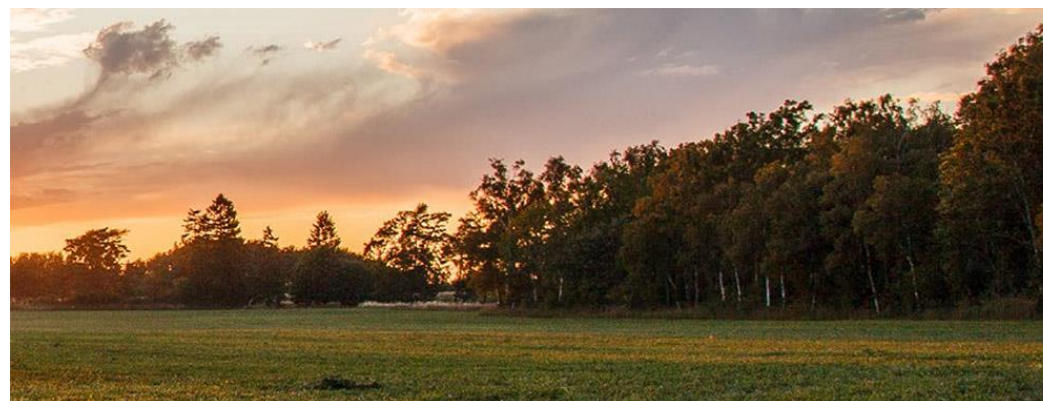
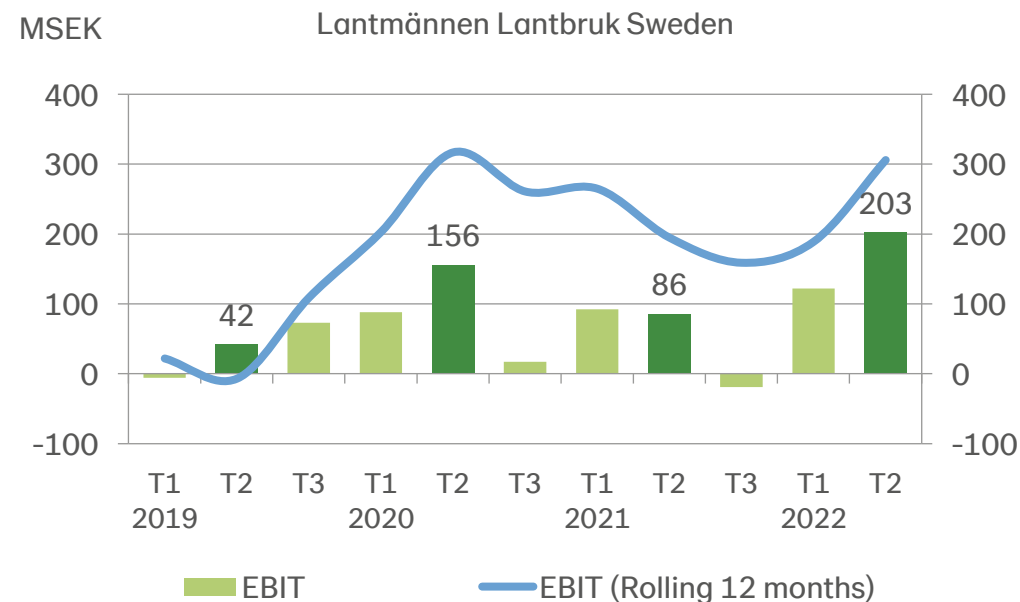
Agriculture Sector

- Continued sharp price increases for grain and input goods
- Global grain prices remain on a historically high level
- The result has been positively affected by a reversed provision related to electricity tax



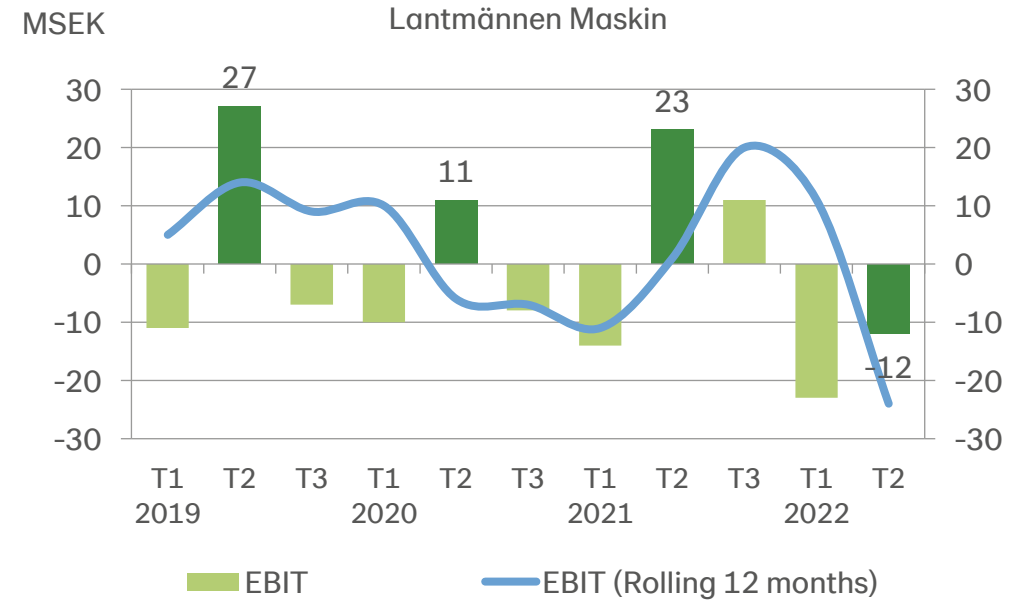
Lantmännen Lantbruk Sweden

- The Swedish harvest is slightly larger than the last five-year average
- Generally good grain quality
- Harvest work has gone well, despite a very high harvest rate – new records for received grain have been set
- Lower result in the feed business
- Continued strong demand for fertilizer, despite higher prices



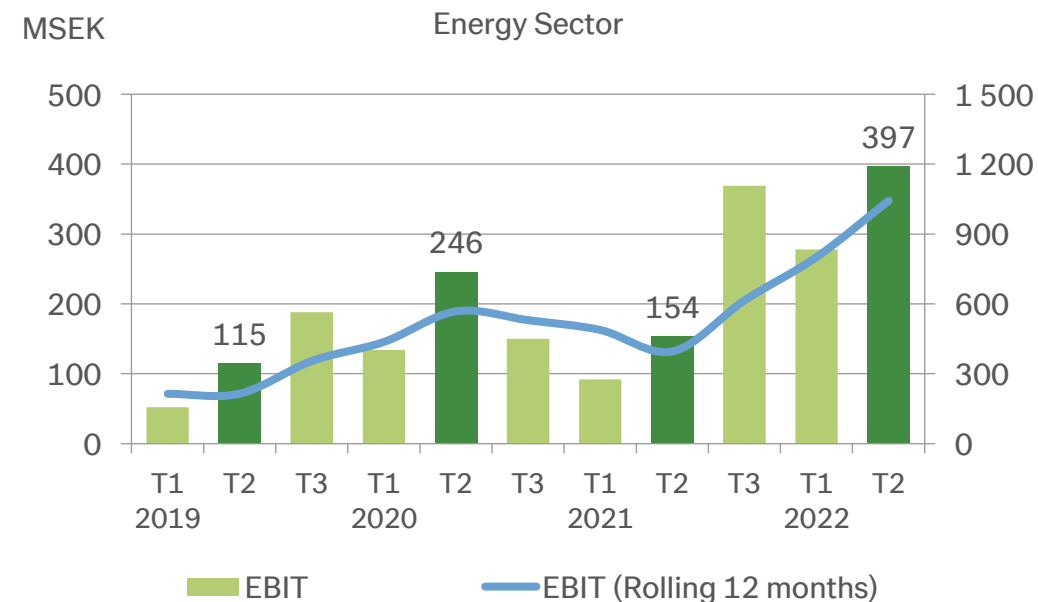
Lantmännen Maskin

- Sharp decrease in the machinery market
- The tractor market has decreased by almost 20 percent – Lantmännen has strengthened its market share
- Continued supply problems due to component shortages



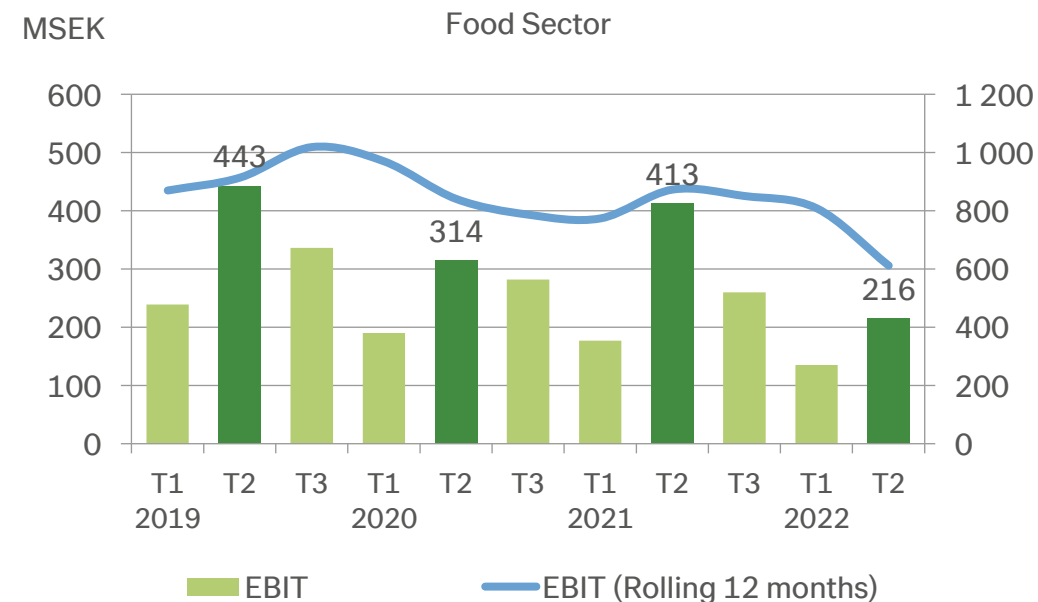
Energy Sector

- Historically high market prices for ethanol and feed products
- Good production and sales in all businesses
- Aspen has continued to increase its sales volumes
- Increased result through Scandbio and Coryton
- The investment in gluten production in Norrköping is expected to be finished during the first half of 2023



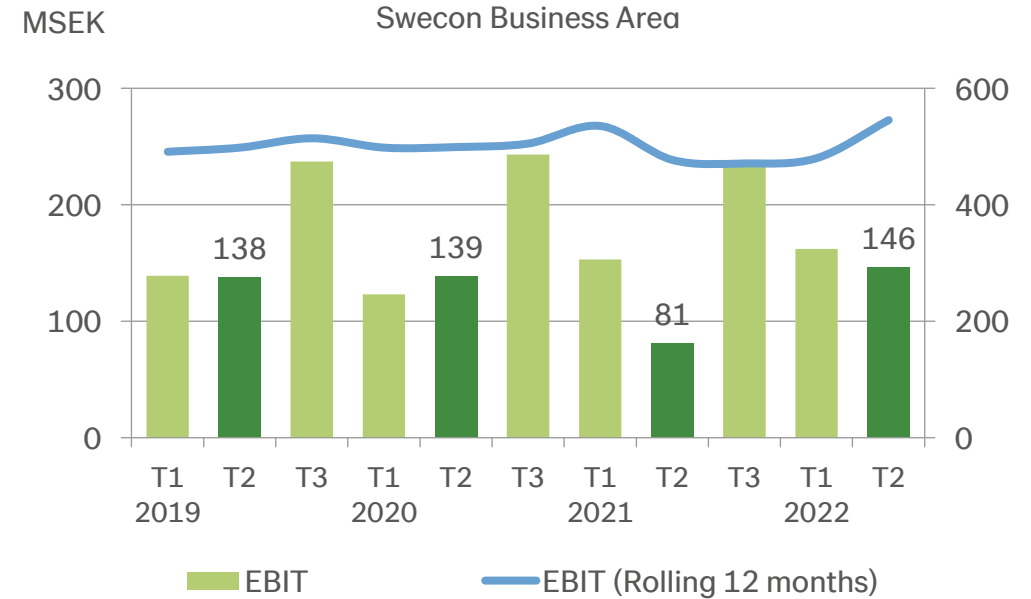
Food Sector

- Great challenges in the form of price inflation and rising prices for raw materials, energy, and transports
- Cost-based price increases are being made continuously, and will continue during the autumn
- Initiatives are being implemented to compensate for increasing costs



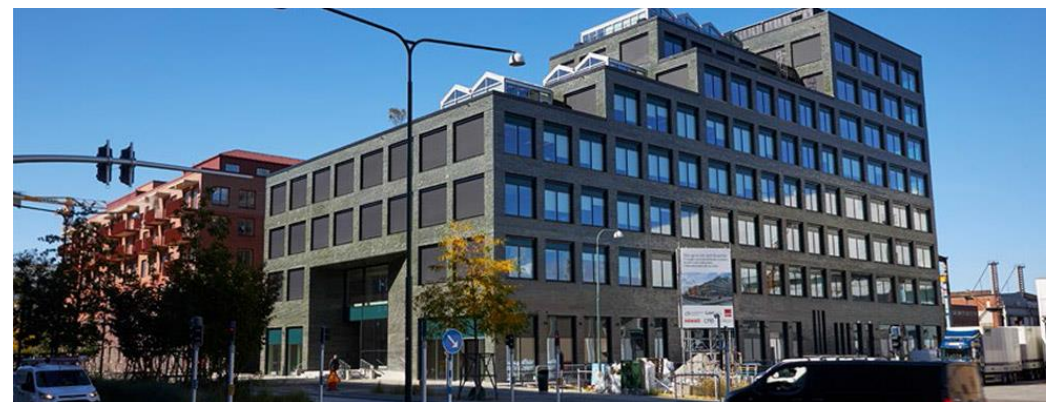
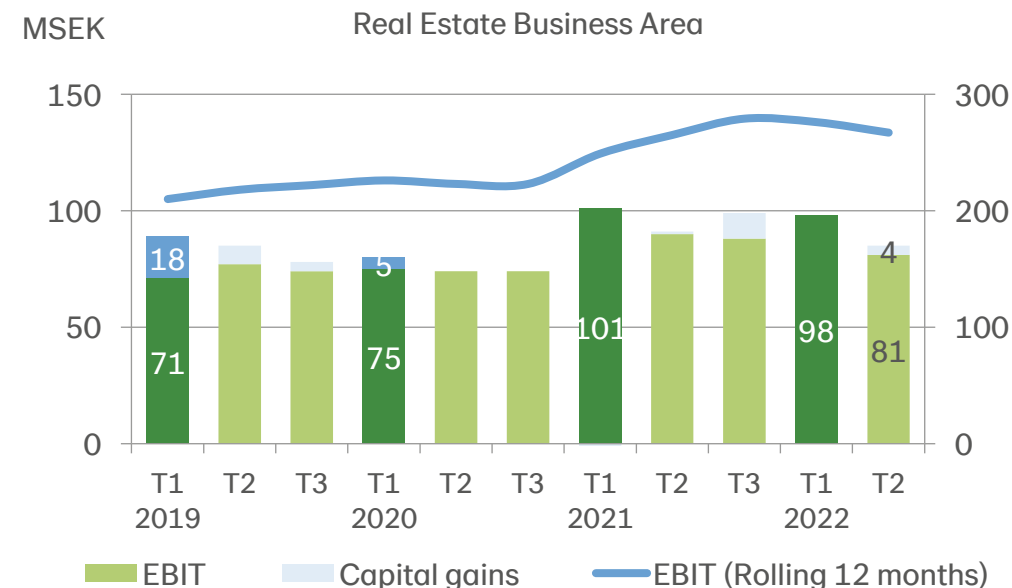
Swecon Business Area

- Continued limited supply of machines due to component shortages and difficulties surrounding freight and logistics
- Continued high activity level for construction and infrastructure projects in Sweden
- Demand for electric machines continues to increase



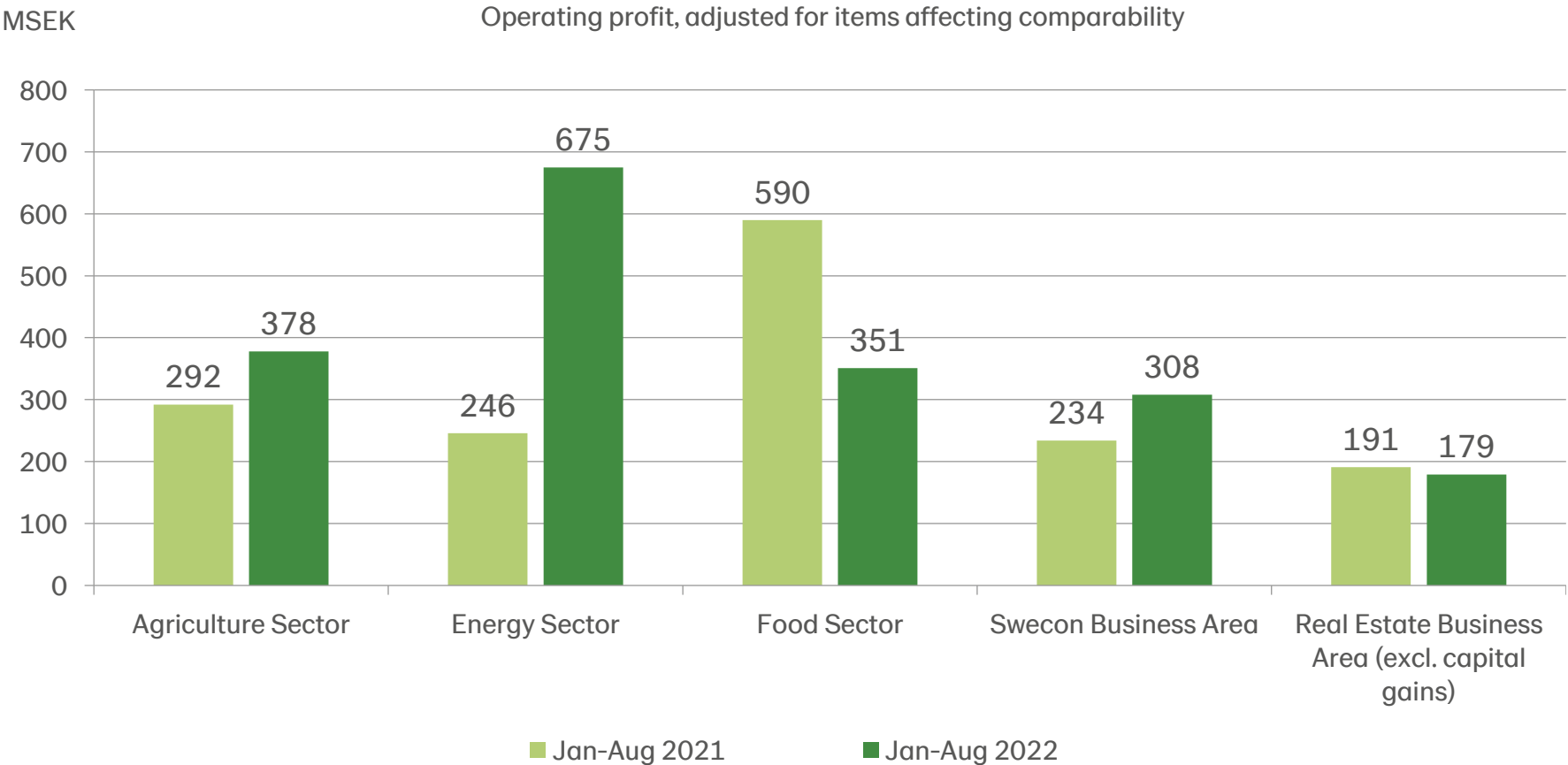
Real Estate Business Area

- The high energy prices has impacted this year's result negatively
- Increased costs for electricity and heating will be compensated by rent increases
- Lantmännen has moved into its new office in Malmö



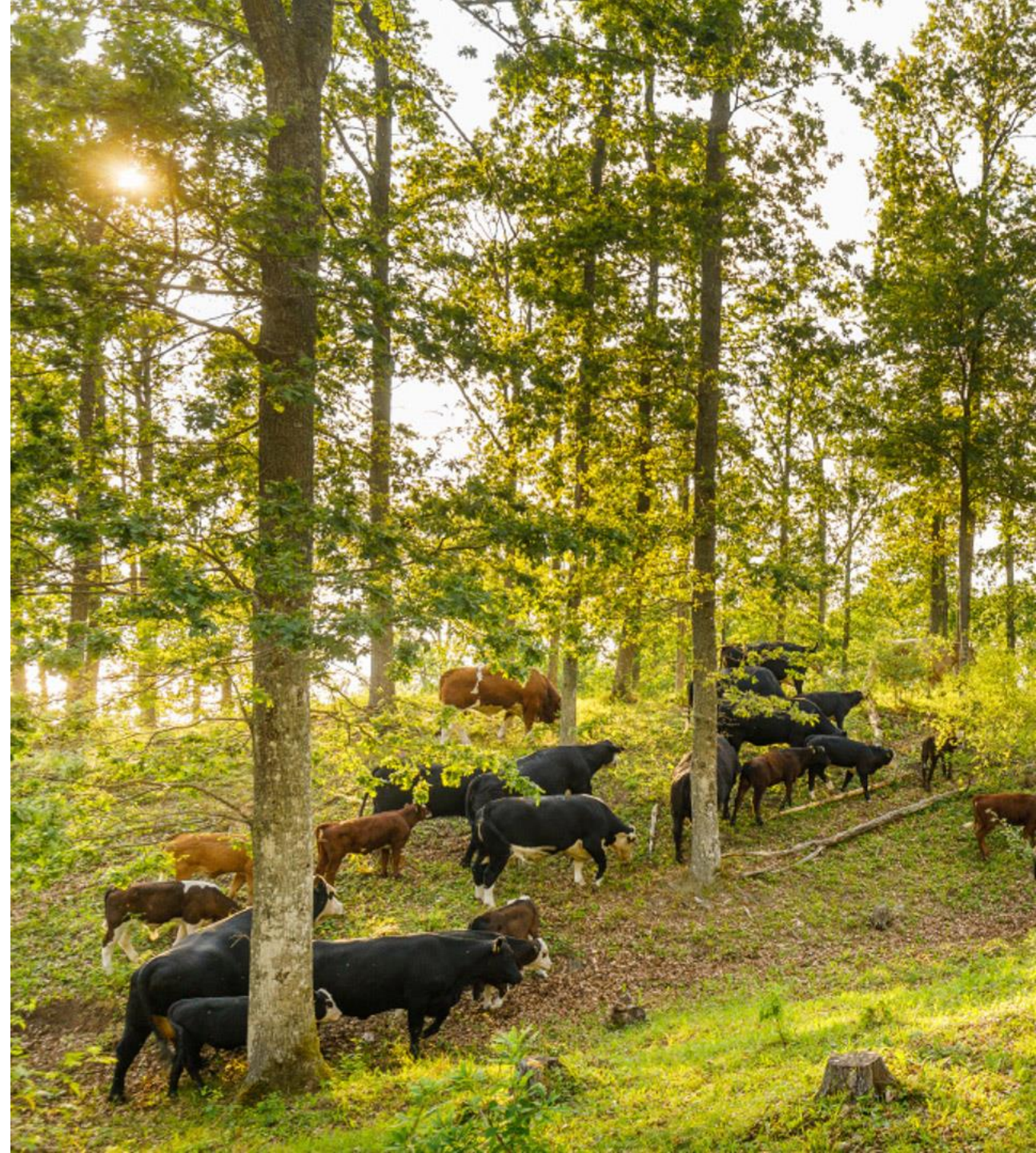
Our Diversified Business Portfolio Shows Its Strength

The Energy Sector more than compensates for challenges in the Food Sector



Continued uncertainty in the world around us

- The war in Ukraine continues
- Energy crisis in Europe
- Price increases will continue during fall and winter
- We need to be ready to adapt to changed conditions in the market
- Lantmännen stands firm as a company – not least thanks to our broad and stable business portfolio



A photograph of two men in a field. The man in the foreground is wearing a dark cap with a green logo and the word 'Lantmänn' on it, and a dark jacket. He is smiling slightly. The man in the background is wearing a dark vest over a blue shirt and a headlamp. They are standing in front of a large piece of red agricultural machinery. The sky is overcast.

Thank You!

 **Lantmänn**