

## **Record grain intake in Hargshamn – Lantmännen loads 33,000 tons in three days for export**

**In August, Lantmännen recorded exceptionally high activity at its grain intake facilities. One example is the company's terminal in Hargshamn, Norrtälje Municipality, where more than 115,000 tons of grain have been received so far during the harvest – a record figure. A targeted export operation was carried out at the site: over a period of three days, working around the clock, 33,000 tons of milling wheat were loaded onto a bulk carrier bound for Spain.**

The volume corresponds to more than 800 truckloads consolidated into a single vessel.

“Hargshamn is an export hub and a central part of Lantmännen's grain infrastructure in the Mälardalen. With this facility we can now load larger vessels than before. This enables access to new markets for Swedish grain at lower cost, which improves the conditions for grain production in the Mälardalen,” says Per Germundsson, Head of Grain Business at Lantmännen Lantbruk.

The deal builds on a longstanding customer relationship in which Swedish wheat is valued for its baking qualities and high test weight.

“Samples are taken for every 1,000 tons to ensure that the customer receives products with the right specifications. This year's milling wheat was of very high quality, and I am proud to have it shipped,” says Ann-Sofi Karlsson, Operations Manager at Lantmännen's Hargshamn facility.

The larger vessel capacity reduces freight costs to northern Spain by up to 40 percent.

“Bulk vessel logistics have an immediate impact on the customer's cost calculation. Lower freight per ton opens more routes and increases the value of our exports,” says Axel Walle, Key Account Manager at Lantmännen.

### **Facts about Hargshamn**

- To date, 115,000 tons of grain have been received in Hargshamn.
- During the busiest 24-hour period, 7,650 tons were received – equivalent to 200 trucks.
- A total of 33,012 tons were loaded within 72 hours and 15 minutes.
- Quality samples were taken for every 1,000 tons.
- Freight costs are estimated to be 30–40 percent lower due to the large volume.

### **For more information, please contact:**

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**About Lantmännen**

Lantmännen is an agricultural cooperative and Northern Europe's leader in agriculture, machinery, bioenergy and food products. Owned by 17,000 Swedish farmers, Lantmännen has 12,000 employees, operations in over 20 countries and an annual turnover of SEK 70 billion. With grain at the heart of the operations, Lantmännen refine arable land resources to make farming thrive. Some of Lantmännen's best-known food brands are AXA, Kungsörnen, Scan, GoGreen, FINN CRISP, Schulstad and Vaasan. The company is founded on the knowledge and values acquired through generations of farmers. By engaging in research, development and operations throughout the value chain, Lantmännen takes responsibility from field to fork. For more information: [www.lantmannen.com](http://www.lantmannen.com)